

Thank You for the Opportunity to Present Here Today!

Percival Scientific, Inc.

Henry Imberti Sr. Vice President Engineering

> Dan Kiekhaefer Engineering Manager

Percival's Model PGC-10



CHAMBER GROWTH AREA = 1 m^2 or 10.5 ft^2

Percival's High Efficiency Lamp Bank, patent pending

Percival's High Efficiency Lamp Bank, patent pending

- Patent Pending Design- Filed January 9, 2007, U.S Serial No. 11/621,412
- Designed to optimize the performance of fluorescent bulbs by controlling the temperature inside the lamp bank
- Energy efficient T5 lamps can be used with no degradation of performance
- Barrier reduces amount of heat introduced into the controlled environment
 - Improved temperature uniformity (less gradient) inside the growing space
 - Improved performance of other systems
 - Plants may be grown closer to the light source
- Flexible design can be used for multiple bulb types
- Energy Efficiency
 - High efficiency bulbs produce the same quantities of light as alternatives, but consume less energy
 - Less bulb wattage (heat) has "cascade effect" on other systems

Lighting Efficiency Comparison

	PGC-10 MODEL	Redesigned PGC-10 MODEL
LAMP TYPE	F48T12/CW/VHO	F54T5/841/HO
LIGHT OUTPUT @ 6" FROM LAMPS	1000 µmoles/m²/sec	1075 µmoles/m²/sec
HEAT GENERATED BY LIGHTING SYSTEM	6664 BTU/hr	3644 BTU/hr
LIGHTING POWER CONSUMPTION (WATTS)	2312	1212
COST PER KWH	\$0.117	\$0.117
PHOTOPERIOD (HOURS/DAY)	16	16
ANNUAL LIGHTING OPERATING COST \$	\$1,580	\$828
ANNUAL SAVINGS ON LIGHTING \$		\$752
ANNUAL SAVINGS ON LIGHTING (KWH)		6420

Air Circulation Fans

- External, shaded pole motor
- Enclosed motor runs, and remains clean for increased operating life
- Durable, die cast aluminium housing
- Maintenance free, stainless steel ball bearings for quiet operation
- Lightweight
- High efficiency fan blades circulate large amounts of air
- High temperature tolerance for extended temperature applications (up to 75°C).
- Power consumption per fan : 84W
- Power consumption per each old fan: 132W.
- Annual electrical savings by switching two fans: \$98 or 841KWH.



Heating Cycle

Utilize refrigerant hot gas for chamber heating
The logic in the controller de-energizes electric heaters when any type of lamps are on
The logic in the controller de-energizes electric heaters during the night cycle when temperature inside the chamber is below 24°C

Annual electrical savings when operating the chamber at 24°C lights on for 16 hours and 18°C lights off for 8 hours: \$239 or 2044KWH

Computer Controller vs. Standard Controller

 Touch screen controller vs standard vacuum fluorescent display controller
Annual electrical savings when operating the chamber : \$25 or 210 KWH

Air-cooled Refrigeration Systems Operational Savings Comparison

	PGC-10 MODEL	Redesigned PGC-10 MODEL
LAMP TYPE	F48T12/CW/VHO	F54T5/841/HO
LIGHT OUTPUT @ 6'' FROM LAMPS	1000 µmoles/m²/sec	1075 µmoles/m²/sec
HEAT GENERATED BY LIGHTING SYSTEM	6664 BTU/hr or 1940W	3644 BTU/hr or 1072W
CONDENSING UNIT POWER CONSUMPTION (Watts)	2695	1726
COST PER KWH	\$0.117	\$0.117
ANNUAL REFRIGERATION ELECTRICAL OPERATING \$	\$2,762	\$1,769
ANNUAL SAVINGS ON REFRIGERATION SYSTEM		\$993

Water-cooled Refrigeration Operational Savings Comparison

	PGC-10 MODEL	<i>Redesigned</i> PGC-10 MODEL
LAMP TYPE	F48T12/CW/VHO	F54T5/841/HO
LIGHT OUTPUT @ 6" FROM LAMPS	1000 µmoles/m²/sec	1075 µmoles/m²/sec
HEAT GENERATED BY LIGHTING SYSTEM	6664 BTU/hr or 1940W	3644 BTU/hr or 1072W
CONDENSING UNIT POWER CONSUMPTION (Watts)	2163	1580
COST PER KWH	\$0.117	\$0.117
ANNUAL REFRIGERATION ELECTRICAL OPERATING \$	\$2,217	\$1,619
ANNUAL SAVINGS ON REFRIGERATION SYSTEM		\$598
DAILY WATER USAGE SAVINGS		540 gallons or 2044 liters
ANNUAL WATER USAGE SAVINGS		197,100 gallons or 745,060 liters

Total Annual Savings

	ANNUAL SAVINGS \$	ANNUAL SAVINGS (KWH)
LIGHTING SAVINGS	\$752	6420
AIR CIRCULATING FANS SAVINGS	\$98	840
HEATING SYSTEM SAVINGS	\$239	2050
STANDARD CONTROLLER SAVINGS	\$25	210
REFRIGERATION OPERATIONAL SAVINGS	\$993	8490
TOTAL ANNUAL SAVINGS	\$2,107	18,010
WATER-COOLED CONDENSING UNITS ONLY		
ANNUAL WATER USAGE SAVINGS (LITERS)	745,060	
ANNUAL WATER USAGE SAVINGS (GALLONS)	197,100	

NOTE: AN OLYMPIC SIZE SWIMMING POOL HOLDS 2,500,000 liters or 660,253 gallons OF WATER

Stainless Steel Surface vs. Highly Reflective White Surface

- Stainless steel interior surfaces are attractive
- Percival Scientific offers this finish as standard in some non-lighted models and optional in all chambers
- Discourage using stainless steel interiors with medium to high light requirements
- In order to obtain the same light intensity in a plant growth chamber with stainless steel interior at least 30% more lighting is required

Phase Out Schedule for HCFCs Refrigerant R-22

- Percival Scientific does not use R-22 or HCFC refrigerant in any chambers.
- January 1, 2010: Chemical manufacturers may still produce R-22 to service existing equipment, but not for use in new equipment.
- January 1, 2020: Chemical manufacturers will no longer be able to produce R-22.

 Use of existing refrigerant, including refrigerant that has been recovered and recycled, will be allowed beyond 2020 to service existing equipment.

R-22 should continue to be available for all systems that require R-22 for servicing for the next 20 years or more.

Fluorescent Lamp Recycling

- Under federal regulations, commercial and industrial entities are required to manage mercury-containing light bulbs as a hazardous waste after they burn out.
- Low-mercury light bulbs can be identified by "end caps" that are painted green.
- Linear T-5 fluorescent bulbs contain 3.5 to 4 milligrams of mercury (low)
- ◆ T12 VHO lamps contain from 8 to 14 milligrams of mercury.
- It is estimated that 670 million fluorescent light bulbs are discarded each year in USA. These discarded bulbs can release approximately 2 to 4 tons of mercury per year into the environment.
- Virtually all components of a fluorescent bulb can be recycled. The metal end caps, glass tubing, mercury and phosphor powder can be separated and reused.
- For information about these recycling programs visit <u>www.earth911.org.</u>

Challenge

If every home in the USA replaced just one incandescent light bulb with an energy star CFL, in one year it would save enough energy to light more than *3 million homes* and prevent greenhouse gas emissions equivalent to those of more than *800,000 cars*.